

Forthcoming (20% discount order form on reverse)

Carrots, Sticks, and Ethnic Conflict

Rethinking Development Assistance

Milton J. Esman and Ronald J. Herring, Editors

Development assistance distributes carrots and deploys sticks to influence regimes and obtain particular outcomes—altered economic policies, democratization, relief of suffering from catastrophes. Wealthy nations and international agencies such as the World Bank and International Monetary Fund justify development assistance on grounds of improving the global human condition. Over the last four decades, however, ethnic conflict has increased dramatically. Where does ethnic conflict fit within this set of objectives? How do the resources, policy advice, and conditions attached to aid affect ethnic conflict in countries in which donors intervene? How can assistance be deployed in ways that might moderate rather than aggravate ethnic tensions?

These issues are addressed comparatively by area specialists and participant-observers of development assistance organizations, producing the first systematic effort to evaluate this dimension of international affairs—and to propose remedies. Case studies include Russia, Ecuador, Sri Lanka, and Kenya, with references to many other national experiences. Cross-cutting chapters consider evolution of USAID and the World Bank's policies on displacement of people by development projects. Contributors explore how carrots and sticks may affect ethnic dynamics, but through different mechanisms and to varying degrees, depending on political dynamics and regime behaviors. More surprisingly, projects may also exacerbate ethnic conflict by reinforcing territoriality and laying bare seemingly unfair allocative principles that systematically exclude or harm some while benefiting others.

For students of international political economy, development studies, comparative politics, and ethnic conflict, this book illuminates a problem area that has hitherto been overlooked in the international affairs literature. It is essential reading for staff members and policymakers within development assistance agencies and international financial institutions.

MILTON J. ESMAN is the John S. Knight Professor of International Studies, Emeritus, and Professor of Government, Emeritus, at Cornell University. He is a veteran student of ethnic politics and ethnic conflict. Among his writings are *Ethnic Politics* (1994) and *International Organization and Ethnic Conflict*, edited with Shibley Telhami (1995).

RONALD J. HERRING is Director of the Mario Einaudi Center for International Studies at Cornell, the John S. Knight Professor of International Relations, and Professor of Government at Cornell University. He has worked, taught, and conducted research at a wide variety of organizations and institutions in South Asia and has published extensively on development issues.

2001 6 x 9, ca 250 pages
Cloth ISBN 0-472-11177-9 ~~\$49.50~~ \$39.60

"Donors have traditionally ignored ethnic conflicts in aid receiving countries. They do so at their peril according to this fascinating book by Esman and Herring. Everyone interested in foreign aid should read this book; they will never be the same afterwards."

—William Easterly
World Bank

www.press.umich.edu

The University of Michigan Press

P.O. Box 1104 ♦ 839 Greene Street ♦ Ann Arbor, MI 48106-1104

Carrots, Sticks, and Ethnic Conflict

Rethinking Development Assistance

Milton J. Esman and Ronald J. Herring, Editors

published by the University of Michigan Press

“A superb collection on a neglected but crucial topic: the ethnic consequences, intended and otherwise, of foreign aid. An invaluable volume for decision makers and scholars.”
—Donald L. Horowitz, Duke Law School

20% Discount Order Form

Please send _____ copies of *Carrots, Sticks, and Ethnic Conflict* (11177) @ \$32.00 ea. (retail \$39.60) _____

Shipping Method

DOMESTIC ORDERS (choose one)
 UPS (\$3.50/1st book, \$1.50 ea. add'l book)
 USPS Book Rate (\$3.00/1st book, \$1.00 ea. add'l book)
(Shipments to P.O. Boxes will be sent USPS Book Rate)
CANADA & INTERNATIONAL ORDERS
shipped via USPS Foreign Surface Rate
(\$5.00/1st book, \$2.00 ea. add'l book)

Subtotal _____
Michigan Residents,
add 6% sales tax _____
Canada Residents,
add 7% GST _____
Postage and Handling _____
TOTAL _____

Ship to:

Name _____
Address _____

City/State/Zip _____

Method of Payment:

Check Visa Mastercard American Express
Credit Card # _____
Exp. Date _____
Daytime Phone # _____
Signature _____

Fax orders (for Credit Card Customers only): **U.S. and Canada 800-876-1922 / International 734-936-0456**

www.press.umich.edu

The University of Michigan Press

P.O. Box 1104 ♦ 839 Greene Street ♦ Ann Arbor, MI 48106-1104